



Ian Dickson Director

Ian Dickson holds a BSc (Hons) in Economics and Mathematics from Canterbury University

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Interests

Ian's interests are in practical application of his corporate finance, governance, organisation development, economic analysis and general management skills in pursuit of achievable outcomes for clients.

Career

Ian began his career in the NZ Government Treasury (1977-1986) where he was involved in a wide range of public policy including macroeconomic forecasting, tax policy, energy policy, investment analysis, and monetary policy.

He left the Treasury in 1986 after managing the introduction of GST and associated taxation reforms and joined the merchant-banking firm Fay, Richwhite & Company in Wellington.

At Fay, Richwhite he performed a number of roles including Group Economist, investment strategy adviser and corporate finance adviser. He was involved in a number of major investment banking transactions with a financial sector focus.

In 1995 Ian and Rob Cameron formed Cameron & Company - Investment Bankers. Ian was involved in a number of corporate advisory and M&A mandates.

In 2001 Ian became a director at Burleigh Evatt after working part time in association with the firm during 2000.

Ian is a graduate of the International Center for Monetary and Banking Studies in Geneva. He has also attended the IMF Institute in Washington DC.

Boards and Associations

Ian has held a number of directorships including nine years as a Commissioner of the Earthquake Commission (EQC).

He is a member of the New Zealand Institute of Directors and the International Association for Impact Assessment (IAIA).

Notable assignments

Adviser to the Government of Tonga on revenue reforms.

Review of the market for capital notes.

Strategy and financial condition review and financial modelling of The Open Polytechnic of New Zealand.

Financial adviser on the merger of Atihau Whanganui and Morikaunui Incorporations, which farm 113,000 acres in the Central North Island.

Strategy review of the business units of a listed stock and station firm.

Restructuring a disputed family trust with significant dairy farming assets.

Advice to the Tertiary Education Commission (TEC) on implementing Charters and Profiles.

Review of governance arrangements in the Treaty of Waitangi Fisheries Commission's proposals for allocation of post-settlement assets to Iwi.

Strategy and governance coaching workshops for non-profit boards.

Development of an Economic Benefit Appraisal Toolbox for Industry New Zealand (now New Zealand Trade and Enterprise).

Acquisition appraisal of a life sciences business for an agribusiness firm.

Acquisition of strategic interest in an unlisted knitwear manufacturer.

Adviser in relation to economic development aspects of the making of Lord of the Rings.

Review of availability, and structure of finance for micro enterprises.

Review of development options for the textile, and clothing industry in a report entitled "*Breaking with past patterns of uncompetitive behaviour*" for Industry New Zealand.

Acquisition valuation of a finance company.

Recapitalisation valuation of a primary processing facility.